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**GINKGO**

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**FOUNDATION**

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**Annual**

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**Report**

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银杏基金会  
GINKGO FOUNDATION

# Introduction of Ginkgo Foundation

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The Ginkgo Foundation, founded on July 20th in 2015, is a private foundation registered with the Ministry of Civil Affairs of Beijing. It was founded by Ginkgo Fellows, Narada Foundation, Zhejiang Dunhe Foundation, XinHe Foundation (formerly XinPing Foundation), and NPO Research Center in Renmin University of China.

Our mission is to nurture a strong, diverse, and vibrant core community of social entrepreneurs that will help catalyze positive social change and development in Chinese society.

We envision a world where each individual is able to live with dignity and freedom of choice, where each community is able to self-organize in the face of challenges, and where human race and nature thrive in harmony.

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# 02

## Forward



**Mr. Yongguang Xu**  
Honorary President

“

It was not a mere coincidence that both the Narada Foundation and the Ginkgo Foundation had chosen the Ginkgo tree as the main element in their Logos. The image of the booming Ginkgo forest that these logos depict reminds me of a poem that I wrote sometime ago:

When ginkgo plants take root,  
They thrive and flourish;  
Because new seedlings seek nurturing,  
We grow with them hand in hand.  
Civil societies emerge in China,  
They are truly groundbreaking;  
When strong organizations rise,  
We walk with them side by side.

The first part refers to the Ginkgo Fellow Program, and the second, Brightway Program. Even though reality may differ from the vision, as the great historian Sima Qian had said, although one may not reach the peak, the heart continues to yearn.

Ginkgo Fellows as a group are persistent, visionary, and diligent. And these also form the core qualities of the Ginkgo Foundation.

In a world that is being reshaped in an ever fast pace by forces of new technologies, market trends and social innovation, Ginkgo Follows must also constantly reinvent themselves to lead. In the realm of innovation, solving social problems remains the ultimate goal. And to this end, we need not emphasize on the differences between non-profit and commercial organizations. However, we can emphasize that all innovation embraces “mistakes”, and I hereby applaud those who take the brave step into the unknown, even when the return may not be immediately ideal. These pioneers are not only considered Ginkgo Foundation’s heroes; they should in fact be considered the most celebrated ones.

”

**Ms. Yilan Zhao**  
President



“

The series of “black swan events” that took place in 2016 reminded us that countries both in the East and West are faced with difficult choices. While we are astonished by the complexity and diversity of the social problems we face, we are further distressed by the lack of effective methods to initiate dialogue and reaching consensus. We fear the world is in danger of further fragmentation.

In this dismantling process, we come to the realization that most social problems, such as those relating to globalization, public education reform, and environmental protection, may not be solved by a single piece of new technology, policy or project. It is only when we pull together all stakeholders, and catalyze effective dialogue and collective action among them, we may then begin to create real change. This requires a shift of mindset, from that of individual heroism to that of resource integration and collective impact.

Ginkgo Foundation’s mission is to support social entrepreneurs. It does not only support them to better understand social problems, and to find solutions through innovation, but more importantly, it supports them to establish networks with multiple stakeholders and to create situations of mutual benefit. This is the importance of “network leadership”.

Lastly, I hope Ginkgo Foundation will continue to establish itself as an effective platform to facilitate collaboration and co-creation. And I look forward to seeing another great leap be taken in 2017.

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# Our programs

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**Ginkgo Fellow Program**

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You-Talent Program

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Grit Project

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Incubation for Community Foundations

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# P05-11

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## **Ginkgo Fellow Program**

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The Ginkgo Fellow Program (below as Program) is a long-term investment program in human capital in the nonprofit sector. The Program invests in young social entrepreneurs, helping them achieve greater personal and career breakthroughs. Our Fellows include NGO founders and leaders, as well as promising individuals from media, academia, and related sectors.

To address the common difficulties faced by social entrepreneurs, the Program offers each Fellow a grant of RMB100,000 per year for 3 consecutive years, and also supports their professional development through biannual networking workshops and overseas learning expeditions.

Since 2010, the program has supported 98 Fellows from 22 provinces. They work in 11 different fields, including education, environmental protection, public health and rural development. Fellows learn from each other in an equal, respectful, and open-minded environment, expanding their horizons and improving their professional skills.

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### **Program Duration: 2010 – present**

Nominators: **481**

Candidates: **601**

On-site interviews: **167**

Ginkgo Fellows: **98**

### **New in 2016**

Nominators: **67**

Candidates: **136**

On-site interviews: **29**

Ginkgo Fellows: **17**

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## Ginkgo Fellow Program

### Program Activities in 2016

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#### Nomination promotional events

From April to June, Ginkgo Fellows from 13 cities held 42 Ginkgo Fellow nomination promotional events.



Ginkgo Fellows holding nomination promotional event in Beijing



Members of the audience reading Ginkgo Foundation brochures during the event

#### In-depth investigation

April through September, the preliminary selection panel conducted extensive background investigations on 157 candidates. Twenty-nine candidates were selected for further in-depth onsite interviews, and 17 of them were recommended to the expert panel for final review.

#### Final expert panel review

In November, the final review was held in Beijing, where a panel of 9 experts and 17 final candidates met face-to-face. In the end, all 17 candidates were selected to become the Ginkgo Fellows class of 2016. The 9 members of the expert panel are Ying Wang, Dun Li, Shouli Zhang, Haiguang Wang, Xiaojin Gu, Dongmei Xu, Yongping He, Dequan Lu, and Lanying Zhang.



A candidate sharing her work



Announcing 17 Class of 2016 Ginkgo Fellows

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### Community building

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In addition to receiving the 100,000 RMB grant per year for 3 consecutive years, Ginkgo Fellows also benefit from being a part of an inclusive and collaborative community. The community holds a series of events annually, including spring retreat, annual conference, overseas learning expeditions, and a Fellow Collaboration Fund.

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### Ginkgo Fellow spring retreat

The intent of the spring retreat is to promote friendship, collaboration, and a sense of community among the Fellows. Between March 13th -17th, 2016, spring retreat was held in Chengdu. Activities during the retreat included a welcome party for new Fellows and a series of practical workshops and experience sharing talks. A total of 43 Fellows participated in the organization of the retreat along side the secretariat team, showing a high level of community involvement.



Class of 2015 Ginkgo Fellow Pema Yangchen  
giving a self introduction



Class of 2015 Ginkgo Fellow Shangwen Liu  
facilitating a crowd-funding workshop

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### Community building

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#### Overseas learning expeditions

Overseas learning expedition is the most anticipated community activity each year. The Fellows return from these expeditions with broadened horizons, new perspectives and connections for global collaborations.

With funding from Xinhe Foundation, 14 Ginkgo Fellows took a self-organized expedition to Kenya from July 9th -19th. With a focus on poverty relief, the Fellows visited 14 local social enterprises and NGOs, including Greenchair, M-copa, Kazuri, Ashoka, Amani Institute, Maasai Girl Rights Foundation, and Mathare. The Fellows were deeply motivated by the level of commitment these organizations had shown towards their respective social causes.



Ginkgo Fellows exchanging experiences  
with Ashoka East Africa members in Kenya



Visiting Hope School in the slums of Kenya and  
conversing with local Chinese NGOers

From August 14th -24th, 13 Ginkgo Fellows organized a learning expedition to Seoul, Korea. They visited organizations that focused on education innovation, social innovation and environmental protection. These organizations included Gangdong-gu Community Center, Gangbuk-gu Senior Service Center, Ansan Foundation, and Seoul Innovation Park. From these visits, the Fellows learned from practical experiences of social mobilization and participatory community management.



Ginkgo Fellows visiting The Hope Institute in  
South Korea



Ginkgo Fellows visiting alternative school Haja  
Center in South Korea

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"Contemporary culture and youth  
development" forum

Mentor Xiaoyan Liang sharing developments in the  
non-profit and social sectors with the Fellows



## Community building

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### Ginkgo Annual Conference

November 12th -13th 2016, 180 participants, including Ginkgo Fellows, their team members, Grit Youths and guests joined the Beijing for the second Ginkgo Annual Conference. The theme for the Conference was "Take Social Responsibility and Embrace Co-creation Age". An expert panel selected 17 new Ginkgo Fellows. Participants held a number of discussions on three pressing topics in social development, including youth empowerment, urban-rural relationships, and the boundary between non-profit and for-profit organizations.

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"The boundary between between non-profit and  
for-profit organization" forum

"The relationship between urban and  
rural development" forum



## Ginkgo Fellow Program

### Community building

Launched and funded by Ginkgo Fellows in 2015, the Collaboration Fund is geared towards promoting increased cooperation between Fellows to achieve collective impact on a shared social goal. The rules, stipulations, and disbursement of the fund are all set and managed by the Ginkgo Fellows. A group of 5 was elected from the Fellows to run and manage the fund, their responsibilities including recruitment of candidates, revising existing regulations, and supervising the grant-making process.

The Collaboration Fund was highly popular among Fellows in 2016. In the spring and fall term, 78 Fellows submitted for proposals to fund a total of 22 collaborative projects. After a collective voting process, 12 projects were selected, and a total grant given amounted 433,773 RMB, involving 63 Fellows. Compared to the grants given in 2015, not only the number of proposals increased significantly, the breadth of the proposed projects also showed significant increase, including those involving research and innovation. Moreover, as of 2016, the Collaboration Fund Work Group has served for the third term, and this team had shown notable improvement in management and cooperation.

List of Collaboration Funds granted in 2016

Name	Amount (RMB)	Fellows
Food education for middle schools students	30,000	Guangdui Li, Yan Shi
Reproductive health education and social skill improvement for hearing-disabled youths	39,980	Guangdui Li, Yan Shi
Look into agriculture and food in 2025, China	27,857	Shangwen Liu, Li Li, Haiyan Sun
Ginkgo Forest in the North-west	29,760	Haichen Wang, Jinlei Xia, Da Mao, Yanwei Ma, Bin Liu, Xiaobai Wan, Guoqiang Liu, Xiaohong Liu, Nan Hao
Ginkgo ideas meeting	30,000	Yuliang Zhou, Heng Sun, Yunbiao Yang, Lu Lu, Yi'ou Wang, Bin Lv, PemaYangchen, Ying Wang, Zhixiang Tang, Shangwen Liu
"Village Eyes" in Guizhou	40,000	Bin Lv, Li Li
Livestock product development and cultural protection in grass land in Inner Mongolia	40,000	BayaraTu, Yan Shi, Bin Liu
Class of 2013 Ginkgo Fellow expedition to Ulan Bator	40,000	Yanrui Wang, Min Zhan, Zhijun Hu and all Fellows from the 2013 class
Class of 2013 Ginkgo Fellow expedition to Ulan Bator	36,470	Yunbiao Yang, Heng Sun, Hai Wang, Lu Lu, Shimin Miao, YaliBai, Da Mao
2017 Ginkgo Art Festival	40,000	Heng Sun, Hongmei Han, Yi'ou Wang, Lixia Qi, Hai Wang
Ginkgo Fellow network support project	39,900	Hongmei Han, HaiyanSun, Yanwei Ma, Guoqiang Liu
inkgo Forest in North-west (Part 2)	39,806	Haichen Wang, Xiaobai Wan, Jinlei Xia, Yanwei Ma, Guoqiang Liu, Bin Liu, Xiaohong Liu, Da Mao, Nan Hao, YaliBai, Hai Wang, Hongmei Han
<b>2016 Annual Total</b>	<b>433,773</b>	

## Ginkgo Photo Story Project

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In 2016, Ginkgo Foundation supported 5 Ginkgo Fellows in raising public awareness and advocacy through a Photo Story Project. A number of renowned expert journalists supported the project as volunteer photographers, including photojournalism director for Getty Images in Greater China region Mr. Shendun Wang, previous image director from NF Media Ms. Min Qiu, and photojournalist from Tencent News Mr. YicengChe.

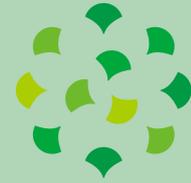
The Ginkgo Photo Story Project formed long-term partnerships with Tencent News, Beijing Top Result Metro Advertising Company, and TiHE Communication. Through the support from these media partners, the public is able to access the photo stories from the 5 Ginkgo Fellows on their cellphones, and in Metro stations and movie theatres nation-wide. Direct donations to relevant initiatives can also be made via the Project.



Limin School photo story inside a subway station in Beijing

The school is founded by Song Qiu, a Class of 2012 Ginkgo Fellow

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## Our programs

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Ginkgo Fellow Program

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**You-Talent Program**

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Grit Project

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Incubation for Community Foundations

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# P13-14

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### You-Talent Program

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Given the dearth of talent and resources in the philanthropic sector, coupled with a lack of fundraising and development coursework at Chinese universities, the Ginkgo “You-Talent” Program helps social organizations recruit and cultivate talented professionals interested in social sector careers, particularly with regards to communication and fundraising.

The Program offers RMB 100,000 per year for 3 consecutive years to selected Ginkgo Fellow organizations to hire full time staff for fundraising, communication, research , or other key positions. In 2016, 8 additional organizations joined the Program, and the total number of organizations benefiting from this Program rose to 23.

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### Co-Xing Project

In 2016, You-Talent Program developed “Co-Xing Project”with an expert management advisor. Six organizations joined the Project and the core members of their team received training and one-on-one mentorship in leadership and organizational development.

In June, October and December of 2016, the Project held 6 day training events in Beijing and Hefei. Members used tools for reflection, role analysis, and culture establishment to share and reflect on the challenges they each faced. The 6 organizations that joined this Program also gained the benefit of networking and mutual support.



Groups engaged in discussions and practices around new knowledge and tools



An You-Talent member organization engaged in group discussion

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## You-Talent Program

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### Peer Advisory Group facilitator training

The “You-Talent” program facilitated peer advisory groups to help members tackle difficult, but commonly faced problems. Formed by NGO leaders in similar stages of development, the peer advisory group provides a space for leaders to seek input and learn from the experience of others.

May 12th, 2016, the Program held peer advisory group facilitator training events both in Beijing and Shanghai. Fourteen You-Talent members practiced tools for problem solving and peer communication (such as world café) under the guidance of expert peer advisory group trainer, Mr. He, Yongping . In the latter half of the year, the trainees put these tools in practice in facilitating more than 60 organizational events.



Weiya Huo, a Class of 2015 Ginkgo Fellow  
sharing his learning experiences



Mentor Yongping He exchanging  
with students

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### You-Talent members in Ginkgo Annual Conference

On the second Ginkgo annual conference held on November 12th 2016, 20 You-Talent members joined Ginkgo Fellows and guests on discussion topics regarding “Modern trends and youth development”, “Urban-rural developmental relationships”, “The boundary between non-profit and for-profit organizations”.

On November 13th, You-Talent Program held a critical thinking workshop in collaboration with C-Plan, where members practiced using logical reasoning to effectively discriminate and deliver information. Moreover, they received practical knowledge and mentorship on effective fundraising from experienced experts.

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## Our programs

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Ginkgo Fellow Program

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You-Talent Program

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**Grit Project**

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Incubation for Community Foundations

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# P16-18

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## Grit Project

## Grit Project

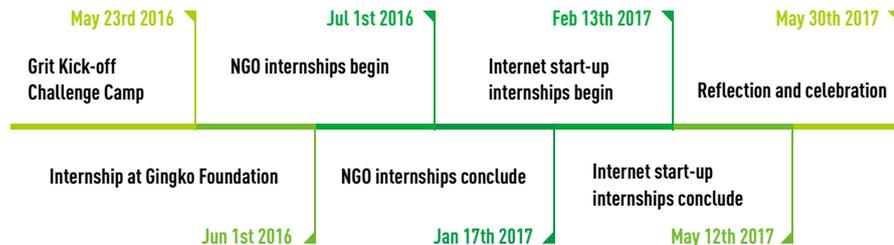
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Grit Youths in Challenge Camp  
Grit Youths celebrating the success of the non-profit internships  
Grit Youths at the Ginkgo Annual Conference  
Grit Youths during non-profit internships

Founded by the Ginkgo Foundation, the Grit Project provides gap-year experiential learning opportunities to youths. With the Project, students dive deep into both the social sector and the world of Internet startups, through which they gain practical knowledge on a range of social issues and achieve valuable personal growth.

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### Grit Project (Class of 2016) Timeline



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### Recruitment

Application for Grit Project Class of 2016 began on March 1st 2016. We mobilized members of the wider youth outreach community, including BottleDream, SEED, and PIM, to promote the Project collaboratively.

On March 31st 2016, we received a total of 212 applications. After a comprehensive selection process that included two rounds of interviews, 10 finalists were selected to become the first "Grit Fellows".

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### Challenge Camp

In the Grit Kick-off Challenge Camp, Grit Fellows spent 10 days in intensive studying, physical exercise, and team building activities. Moreover, they from respected members of the NGO community, including Xiaoyan Liang, Weiguo Zhu, Yongfeng Feng, Dun Li, Xie Yan, Shi yan, as well as trips to NGOs in local migrant worker communities.

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### Internship at Ginkgo Foundation

In June of 2016, Grit Fellows completed a one-month internship in Ginkgo Foundation, where they were trained in professionalism and developed deeper understandings for the non-profit sector. During this time, they also spent time visiting a number of Ginkgo Foundation's partner NGOs, some of which would later become the host for the next step in their journey.

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Grit Youths at the Ginkgo Annual  
Conference



Grit Youths celebrating the success of the  
non-profit internships



Grit Youths in Challenge Camp



Grit Youths during non-profit internships

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## Grit Project

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### Non-profit internship

On January 17th, 2017, the 7-month duration of NGO internship concluded and the Grit Fellows all experienced tremendous personal and professional growth. Gaining empathy and thoughtfulness were probably the most obvious demonstrated. "I took notice of the living condition of hair-washing staff in the salon for the first time, and he was about my age."

One Fellow shared. "When an NGO lacks funding, its members usually choose to sacrifice personal time and healthy life style to sustain projects. NGO work is even more difficult than I had imagined." Self-reflection and a sense of community were also common themes, another Fellow reflected, "When making a decision, it is critical that we consider all the stakeholders." Another observed, "Even when we cannot agree with another person, we can still form a relationship that is mutually beneficial, and not that of opposition or negligence."

Finally, through the Grit Program, we built a partnership network with other organizations that also share the value of service learning, including PEER and Beijing No.4 Highschool Alumni Association Education Promotion Foundation. We strive to continue to promote the value of service learning and we hope that community service becomes a shared learning experience for all young adults.

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## Our programs

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Ginkgo Fellow Program

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You-Talent Program

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Grit Project

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**Incubation for Community Foundations**

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# P20-21

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## Incubation for Community Foundations

### Incubation for Community Foundations

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#### Community Foundation Pilot Program

In 2016, Ginkgo Foundation conducted the Community Foundation Incubation Pilot Program with support from the Beijing Welfare Lottery Fund and Beijing Municipal Bureau of Civil Affairs. In this program, we used an integrative and multi-stakeholder approach. By engaging collaboration between government officials from multiple levels, scholars, social workers, civil groups and local residences, we facilitated the introduction of a series of Community Foundation management tools.

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#### Activities

The activities we facilitated in this program included “community mapping”, one-on-one mentoring, group discussions, and visits with the community secretary. We also conducted the Beijing Community Foundation Seminar.



Members of the Ginkgo Foundation and experts facilitating the community analysis, positioning, and funding strategies for the Community Foundations

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## Incubation for Community Foundations

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On Dec. 9th 2016, Ginkgo Foundation Hosted the Beijing Community Foundation Seminar in Beijing Social Service Center.

During the Seminar, Mr. Qingyun Wen, director of the Beijing Social Groups Management Office addressed the audience by stating that in accordance to the Charity Law and other relevant policies, the city of Beijing is highly committed in fostering an encouraging environment for community and civil groups to grow. Mr. Wen also emphasized that the introduction of Community Foundation provides a new and effective means for local communities to engage in civil participation and community development.



Mr. Qingyun Wen, director of the Beijing Social Groups Management

Office addressing the audience

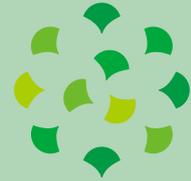
Representatives from Shenzhen Shekou Community Foundation, Shanghai Lujiazui Community Foundation, The Social Innovation Forum and Beijing SichengChaoyangmen Community Foundation shared their experiences with initiation, fundraising and social innovation activities. Later, a round-table discussion was conducted, where community members from sub-district offices, local businesses, realty owners' committees, local residents and volunteers exchanged their outlooks on the future roles and management strategies for community foundations. Through this event, all parties involved expressed their optimism and excitement for the installation of community foundations to strengthen their local communities.



Representatives from a number of Community Foundations across the nation

shared their experiences in the Beijing Community Foundation Seminar

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# About us

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Chronicle of important events

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Board of Directors and Board of Supervisors

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The Secretariat Team

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Fellows Co-creation In Action

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Fellows Co-creation In Action

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## Chronicle of important events in 2016



### Jan.

The third board meeting held in Beijing, and Mr. Yongguang Xu was invited to become the Honorary President.

### Mar.

“Grit Project” launched.

Ginkgo Spring Retreat held in Chengdu. A record number of 43 Ginkgo Fellows participated in the organization of the retreat.

### Jun.

The fourth board meeting held in Kunming.

### Jul- Aug

Fourteen Ginkgo Fellows conducted a self-organized learning expedition to Kenya. The Fellows exchanged with many local organization focusing on areas of poverty relieve and environmental protection.

Thirteen Ginkgo Fellows conducted a self-organized learning expedition to South Korea, where they exchanged with local groups on topics revolving education, social innovation and environmental protection.

### Sep.

The Foundation received the first piece of donation from a Ginkgo Fellow.

### Nov.

Seventeen new Ginkgo Fellows were elected and the total number of Ginkgo Fellows rose to 98.

Second Ginkgo annual meeting held in Beijing. The theme of this meeting was “Take Social Responsibility and Embrace Co-creation Age”. In the meeting, a total of 180+ Ginkgo Fellows, external advisors, and Grit Youths held discussions regarding the most urgent social challenges facing China.

On the 8th Annual China Private Foundation Forum, Ginkgo Foundation led a sub-forum on the topic of “Improved organizational effectiveness through the facilitation of cross-disciplinary human resource mobility”.

### Dec.

After passing a rigorous selection process, Ginkgo Foundation was granted the status of “Charitable Organization” under the Charity Law of the People’s Republic of China newly implemented on Sep 1st 2016.

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## Directors and Supervisors

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**Yilan Zhao, President**

Holding a master's degree in education from the University of Washington, Yilan Zhao is also a board member of Narada Foundation.

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**Yi Liu, Vice President**

A Ginkgo Fellow, Yi Liu received a PhD in environmental science from Xiamen University in 2000. He is founder and managing director of the Mangrove Protection Project.

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**Garrison (Feng) Lu, Director**

A Ginkgo Fellow, Garrison Lu earned his MPA at the School of Social Development and Public Policy of Fudan University. He is the co-founder and CEO of Raleigh China.

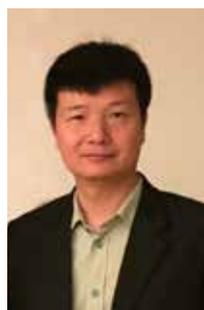
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**Haiguang Wang, Director**

Haiguang Wang is one of the founders and donors of the Narada Foundation. He currently serves as board member and CEO at Narada Group.

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**Song Wu, Director**

Song Wu is the secretary general of Xinhe Foundation. He used to work at BBK, NetEase, and other companies. He has more than 10 years of experience in business management and operation.

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**Nianshu Mei, Director**

A Ginkgo Fellow, Nianshu Mei earned her bachelor's degree in environmental engineering from Wuhan Institute of Technology. She is a cofounder and current director-general of Green Kunming.

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**June Pu, Director**

June Pu is an HR specialist. She served as senior HR VP at Schneider Electric SA.

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## Directors and Supervisors

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**Yi'ou Wang, Director**

A Ginkgo Fellow, Shuang Wang has a bachelor's degree in law and management from Beijing Jiaotong University. She currently serves as the secretary general of The Illness Challenge Foundation.

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**Xiaoguang Kang, Director**

Director of NPO Research Center at Renmin University of China, professor and doctoral advisor of Renmin University School of Public Administration.

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**Hong Lin, Director**

Hong Lin holds a master's degree in computer science from the University of Wisconsin-Madison. She is currently the secretary general of the Ginkgo Foundation.

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**Chunmiao Sun, Director**

Chunmiao Song earned her PhD in Management from Tsinghua University. She currently serves as social organization assessment expert for the Ministry of Civil Affairs, and vice president of Zhejiang Dunhe Foundation.

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**Yimei Chen, Supervisor**

Yimei Chen earned her master's degree in public administration at the Harvard Kennedy School. She now serves as a director for the Anna Chennault Foundation.

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**Bo Song, Director**

Bo Song earned his master's degree in economics from China Center for Economic Research. He currently serves as vice president of the Narada Foundation.

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**Wei Zhang, Supervisor**

Wei Zhang earned his master's in Public Law from Universität Heidelberg Germany. He currently serves as director of Enable Disability Studies Institute, president of New Support Service Group, and founder of China Intellectual and Developmental Disabilities Network.

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## The Secretariat Team

Team bonding is essential for the secretariat team to develop a shared vision and to better serve the mission of the Foundation. To this end, we organized a series of team building activities, including a group trip to the Great Wall in April. And In May, we conducted an internal strategy workshop, in which the team had in-depth discussions with regard to Ginkgo Foundation's mission, vision, and values, as well as our value proposition in response to social problems. After the board meeting in June, the secretariat team joined a workshop and together learned about participatory development. At the end of June, we held a farewell party for a member of the secretariat who had been instrumental in the Foundation's early stages of development. After the Annual Conference in November, we spent some time relaxing with games. After another year together in work and fun, we are proud to have grown into the warm, supportive, and competent team that we are.



Fair-well party for Lili Wang, who has been with the Secretariat for the past 8 years



Team building event in Gubeishui County

## Our Core Values

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Mission oriented



Courageous and responsible



Respectful



Lifetime learning



Joyful

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Ginkgo Foundation is managed collaboratively between the Board of Directors, the Secretariat Team and Ginkgo Fellows. Together with the Secretariat Team, Ginkgo Fellows are active members in the Ginkgo Foundation community through participation in all aspects of community events, including the management of the Collaborative Fund, the organization of the Spring Retreat, Annual Conference and overseas learning expeditions.

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### Ginkgo Fellow Committee

Fifth term members: Lu Lu, Hangchen Wang, JIajia Jiang, Bin Lv, Lihong Zhang.

Supervisor: Boju Zhang, Jin Liao.

Fourth term members: Boju Zhang, Junnan Yan, Yanrui Wang, Bin Liu, Jin Liao.

Supervisor: Min Zhan, Zhixiang Tang

### Ginkgo Fellow Collaboration Fund work group

Third term members: Weiya Huo, Zhaoxing Lin, Lixia Qi, Nan Hao, Jinrui Xia.

Second term members: Hai Wang, Yanwei Ma, Guoqiang Liu, Junhe Ma, Kemin Du.

### Ginkgo Fellow overseas learning expedition work group

Guoqiang Liu, Min Zhan, Yanrui Wang, Xuan Lu, Bin Liu, Zhixiang Tang.

### 2016 Ginkgo Foundation Annual Conference work group

Boju Zhang, Haiyan Sun, Lu Lu, Bin Liu, Xu Shen, Weiya Huo, Hongmei Han, Ranrui Wang, Yuancheng Shi, Yunbiao Yang, Jianming Luo, Hongxia Ma, Wenbin Guan.

### 2016 Ginkgo Fellow Spring Retreat work group

Bin Liu, Jin Liao, Min Zhan, Haiyan Sun, Yuliang Zhou, Haichen Wang, Hongxia Ma, Wenbin Guan.

### Grit Project internship mentors

Boju Zhang, Guoqiang Liu, Yan Shi, Lanxin Cui, Yi'ou Wang, Shuang Du, Heng Sun, Zhaoxing Lin, Yanrui Wang, Feng Lu.

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## Ginkgo Space



Ginkgo Foundation shares its office space on pro bono bases with groups that wish to conduct non-profit events.



In 2016, Ginkgo Space was the gathering place for a total of 57 meetings, training events and workshops. A total of 1200 people have used the Space.



Ginkgo Space is available everyday from 9:30-21:30.

### We have three rooms available

Multipurpose room: fits 30-40 persons. This room is equipped with a projector, speakers, whiteboard and movable tables and chairs.

Large meeting room: fits 20 persons. This room is equipped with a projector, whiteboard, and movable tables and chairs.

Small meeting room: Fits 4-5 persons.



Please scan the QR Code below or log onto our Website for bookings.

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## 审 计 报 告

中通审字[2017]43号

北京市银杏公益基金会：

我们审计了后附的北京市银杏公益基金会财务报表，包括2016年12月31日的资产负债表，2016年度的业务活动表和现金流量表以及财务报表附注。

## 一、管理层对财务报表的责任

编制和公允列报财务报表是北京市银杏公益基金会管理层的责任，这种责任包括：(1)按照《民间非营利组织会计制度》的规定编制财务报表，并使其实现公允反映；(2)设计、执行和维护必要的内部控制，以使财务报表不存在由于舞弊或错误导致的重大错报。

## 二、注册会计师的责任

我们的责任是在执行审计工作的基础上对财务报表发表审计意见。我们按照中国注册会计师审计准则和《基金会财务报表审计指引》的规定执行了审计工作。中国注册会计师审计准则要求我们遵守中国注册会计师职业道德守则，计划和执行审计工作以对财务报表是否不存在重大错报获取合理保证。

审计工作涉及实施审计程序，以获取有关财务报表金额和披露的审计证据。选择的审计程序取决于注册会计师的判断，包括对由于舞弊或错误导致的财务报表重大错报风险的评估。在进行风险评估时，注册会计师考虑与财务报表编制和公允列报相关的内部控制，以设计恰当的审计程序，但目的并非对内部控制的有效性发表意见。审计工作还包括评价管理层选用会计政策的恰当性和作出会计估计的合理性，以及评价财务报表的总体列报。

我们相信，我们获取的审计证据是充分、适当的，为发表审计意见提供了基础。

## 三、审计意见

我们认为，北京市银杏公益基金会财务报表在所有重大方面按照《民间非营利组织会计制度》的规定编制，公允反映了北京市银杏公益基金会2016年12月31日的财务状况以及2016年度的业务活动成果和现金流量。



中国注册会计师：

中国注册会计师：

二〇一七年二月十七日



## Balance Sheet

December 31, 2016

Private Non-profit Organization  
Expressed in Renminbi Yuan

Prepared by Ginkgo Foundation

Assets	Line No.	Opening Balance	Closing Balance	Liabilities and net assets	Line No.	Opening Balance	Closing Balance
Current assets:				Current liabilities:			
Cash at bank and on hand	1	2,610,383.26	1,972,973.19	Short-term loans	61	-	-
Short-term investments	2	6,000,000.00	6,000,000.00	Accounts payable	62	32,034.02	281,327.56
Accounts receivable	3	100.00	214,773.00	Accrued payroll	63	-	-
Prepayments	4	-	-	Taxes payable	65	24,246.12	53,516.90
Inventories	8	-	-	Advances from customers	66	-	-
Deferred expenses	9	-	-	Accrued expenses	71	-	-
Long-term debt investments due within one year	15	-	-	Accrued liabilities	72	-	-
Other current assets	18	-	-	Long-term liabilities due within one year	74	-	-
<b>Total current assets</b>	<b>20</b>	<b>8,610,483.26</b>	<b>8,187,746.19</b>	Other current liabilities	78	-	-
				<b>Total current liabilities</b>	<b>80</b>	<b>56,280.14</b>	<b>334,844.46</b>
Long-term investments:							
Long-term equity investments	21	-	-	Long-term liabilities:			
Long-term debt investments	24	-	-	Long-term loans	81	-	-
Total long-term investments	30	-	-	Long-term payable	84	-	-
Fixed assets:				Other long-term liabilities	88	-	-
Fixed assets-cost	31	-	-	Total long-term liabilities	90	-	-
Less: accumulated depreciation	32	-	-				
Fixed assets-net value	33	-	-	Fiduciary agent liabilities:			
Construction in progress	34	-	-	Fiduciary agent liabilities	91	-	-
Culture assets	35	-	-	<b>Total liabilities</b>	<b>100</b>	<b>56,280.14</b>	<b>334,844.46</b>
Disposal of fixed assets	38	-	-				
Total fixed assets	40	-	-				
				Net assets:			
Intangible assets:				Unrestricted net assets	101	1,529,203.12	792,901.73
Intangible assets	41	-	-	Restricted net assets	105	7,025,000.00	7,060,000.00
				<b>Total net assets</b>	<b>110</b>	<b>8,554,203.12</b>	<b>7,852,901.73</b>
Fiduciary agent assets:							
Fiduciary agent assets	51	-	-				
<b>Total assets</b>	<b>60</b>	<b>8,610,483.26</b>	<b>8,187,746.19</b>	<b>Total liabilities and net assets</b>	<b>120</b>	<b>8,610,483.26</b>	<b>8,187,746.19</b>

Person in charge: Yilan Zhao

Reviewed by: Hong Lin

Prepared by: Li Xiao

# Business Activity Table

2016 Period

# 31

Private Non-profit Organization  
Expressed in Renminbi Yuan

Prepared by Ginkgo Foundation

Item	Line No.	Last year			Current year		
		Non-restricted	restricted	Total	Non-restricted	restricted	Total
I. Income							
Including: Donation income	1	2,160,252.00	7,509,260.00	9,669,512.00	10,900.00	9,210.097.00	9,220,997.00
Membership income	2	-	-	-	-	-	-
Services income	3	-	-	-	1,335,168.13	-	1,335,168.13
Sales of product	4	-	-	-	-	-	-
Government grants	5	-	-	-	-	-	-
Investment income	6	-	-	-	698,773.12	-	698,773.12
Other income	9	3,887.68	-	3,887.68	5,999.09	-	5,999.09
<b>Total income</b>	<b>11</b>	<b>2,164,139.68</b>	<b>7,509,260.00</b>	<b>9,673,399.68</b>	<b>2,050,840.34</b>	<b>9,210.097.00</b>	<b>11,260,937.34</b>
II. Expenses							
(a) Business activity cost	12	1,035,638.65	-	1,035,638.65	11,809,395.10	-	11,809,395.10
(b) General and administrative expenses	21	83,299.53	-	83,299.53	151,352.35	-	151,352.35
(c) Fundraising cost	24	258.38	-	258.38	1,491.28	-	1,491.28
(d) Other expenses	28	-	-	-	-	-	-
<b>Total expenses</b>	<b>35</b>	<b>1,119,196.56</b>	<b>-</b>	<b>1,119,196.56</b>	<b>11,962,238.73</b>	<b>-</b>	<b>11,962,238.73</b>
III. Restricted net assets are transferred to non-restricted net assets	40	484,260.00	-484,260.00	-	9,175,097.00	-9,175,097.00	-
IV. Variation in net assets (if it is the net assets reduction amount, fill by using "-")	45	1,529,203.12	7,025,000.00	8,554,203.12	-736,301.39	35,000.00	-701,301.39

Person in charge: Yilan Zhao

Reviewed by: Hong Lin

Prepared by: Li Xiao

## Cash Flow Statement

2016 Period

Private Non-profit Organization  
Expressed in Renminbi Yuan

Prepared by Ginkgo Foundation

Items	Line No.	Last Year	Current year
<b>I. Cash flows from business activities :</b>			
Cash received from donations	1	3,669,512.00	9,220,997.00
Cash received from memberships income	2	-	-
Cash received from rendering of services	3	-	1,375,223.23
Cash received from sale of goods	4	-	-
Cash received from government grants	5	-	-
Other cash received relating to business activities	8	58,943.06	7,278.14
<b>Sub-total of cash inflows</b>	<b>13</b>	<b>3,728,455.06</b>	<b>10,603,498.37</b>
Cash paid for donations or subsidies	14	1,015,066.16	10,651,059.61
Cash paid to and for employees	15	-	855,302.46
Cash paid for goods and services	16	-	-
Other cash paid relating to business activities	19	103,005.64	433,319.49
<b>Sub-total of cash outflows</b>	<b>23</b>	<b>1,118,071.80</b>	<b>11,939,681.56</b>
<b>Net cash flows from business activities</b>	<b>24</b>	<b>2,610,383.26</b>	<b>-1,336,183.19</b>
<b>II. Cash flows from investing activities</b>			
Cash received from disposal of investments	25	-	7,500,000.00
Cash received from returns of investments	26	-	698,773.12
Cash received from disposal of fixed assets and intangible assets	27	-	-
Other cash received relating to investing activities	30	-	-
<b>Sub-total of cash inflows</b>	<b>34</b>	<b>-</b>	<b>8,198,773.12</b>
Cash paid to acquire fixed assets and intangible assets	35	-	-
Cash paid to acquire investments	36	-	7,500,000.00
Other cash paid relating to investing activities	39	-	-
<b>Sub-total of cash outflows</b>	<b>43</b>	<b>-</b>	<b>7,500,000.00</b>
<b>Net cash flows from investing activities</b>	<b>44</b>	<b>-</b>	<b>698,773.12</b>
<b>III. Cash flows from financing activities</b>			
Cash received from borrowings	45	-	-
Other cash received relating to financing activities	48	-	-
<b>Sub-total of cash inflows</b>	<b>50</b>	<b>-</b>	<b>-</b>
Cash repayments of amounts borrowed	51	-	-
Cash repayments for interest expenses	52	-	-
Other cash repayments relating to financing activities	55	-	-
<b>Sub-total of cash outflows</b>	<b>58</b>	<b>-</b>	<b>-</b>
<b>Net cash flows from financing activities</b>	<b>59</b>	<b>-</b>	<b>-</b>
<b>IV. Effect of foreign exchange rate changes on cash</b>	<b>60</b>	<b>-</b>	<b>-</b>
<b>IV. Net increase in cash and cash equivalents</b>	<b>61</b>	<b>2,610,383.26</b>	<b>-637,410.07</b>

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